

INTERESTS → STATEMENT OF PROBLEM

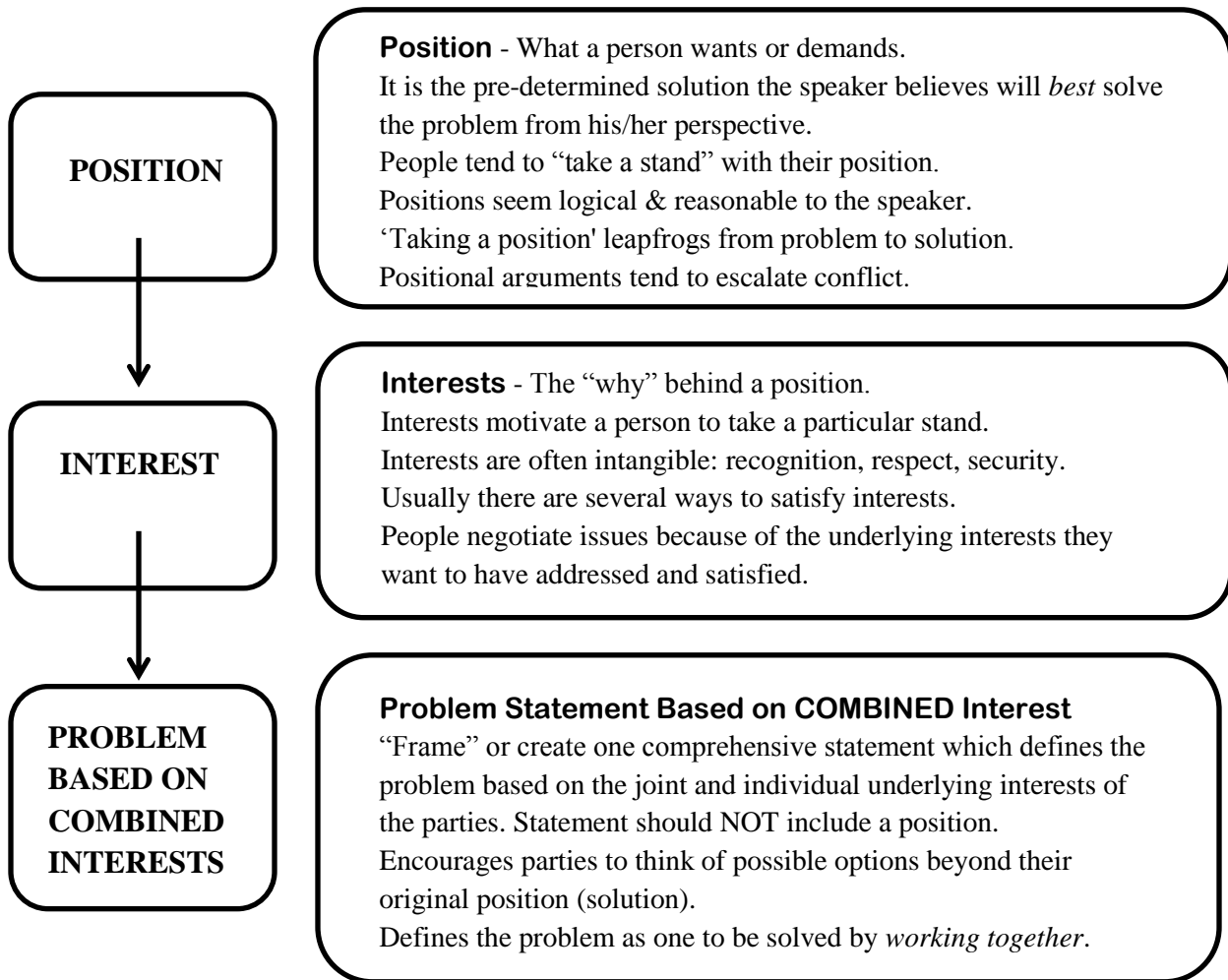
Use listening and questioning to help identify interests.

Ask questions to uncover underlying interests:

“What makes that (position) important?”

“What would that (position) get you that you need/want?”

“What would that (position) get you that you don’t have now?”



“How can we _____ in a way that”

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“How can we provide emotional support to your son while maximizing instructional time?”

“How can we _____ while at the same time _____?”